

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> WOAI-TV, SAN ANTONIO, TX	<b>Date:</b> 10/12/2016
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I, Smart Media Group,

being/on behalf of: Hurd for Congress 2016,

a legally qualified candidate of the Republican

political party for the office of: \_\_\_\_\_

in the \_\_\_\_\_

election to be held on: 10/12/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED					

**Attach proposed schedule with charges (if available): \$17,926.50**

I represent that the payment for the above described broadcast time has been furnished by:

Hurd for Congress 2016

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

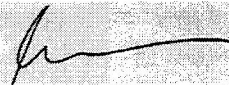
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

10/12/2016

Date



Signature

***To Be Signed By Station Representative***

☒ Accepted

☐ Accepted in Part

☐ Rejected



Signature

DAN CORKE

Printed Name

DOS

Title

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Hurd for Congress 2016

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

signature of candidate or authorized committee

Hurd for Congress 2016

printed name

10/12/2016

date

## AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF  
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<h1>SEE ATTACHED</h1>					

**Attach proposed schedule with charges (if available): \$17,926.50**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.**





WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

# Contract # 2657922

Schedule Dates 10/11/16-10/17/16  
Advertiser Hurd for Congress-TX-23-R (112053)  
Agency Smart Media Group-Alexandria (6613)  
Product POLITICAL CANDIDATE (ns) (1186)  
Brand Rep/Tx Congress CD-23/Will Hurd (860885)  
Salesperson Millennium/DC, Washington DC (1108)  
Sales Office Millennium Washington DC  
Buyer Name Patricia,Dome,  
Phone/Fax /  
CPE HURT/ORDR/C11C17  
Account Types National/Political Candidate Agency BRD  
Billing Type Weekly/Irregular  
Comments ORDER  
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE  
PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
PLS CF - THANKS

Date Entered 10/07/16  
Last Modified 10/12/16  
Entered By Kelsey Wilson  
CO-OP No  
Headline # ECR25249485  
Demo A35+R  
Order Type Normal  
Package Deal  
Commission % 15.00  
Commission \$10,728.75  
Net Total \$60,796.25  
Sales Tax

San Antonio (WOAI)		
By Broadcast Month	Spots	Rate
Oct. 2016	93	\$71,525.00
<b>Grand Total:</b>	<b>93</b>	<b>\$71,525.00</b>

*Paid via  
Credit Card  
10/11/16*

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT (1-2.0)	10/11/16-10/11/16	3	:30	9A- NBC-The Today Show Hour 3			1						1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
2.0	Normal Line / SPOT (1-2.0)	10/12/16-10/12/16	3	:30	9A- NBC-The Today Show Hour 3				1					1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
3.0	Revised Line / SPOT (1-2.0)	10/13/16-10/13/16	3	:30	9A- NBC-The Today Show Hour 3					1							San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
3.1	Normal Line / SPOT (1-2.0)	10/13/16-10/13/16	3	:30	9A- NBC-The Today Show Hour 3					2				2	\$325.00	\$650.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/11/16
4.0	Revised Line / SPOT (1-2.0)	10/14/16-10/14/16	3	:30	9A- NBC-The Today Show Hour 3						1						San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
4.1	Normal Line / SPOT (1-2.0)	10/14/16-10/14/16	3	:30	9A- NBC-The Today Show Hour 3						2			2	\$325.00	\$650.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/11/16
5.0	Revised Line / SPOT (1-2.0)	10/17/16-10/17/16	3	:30	9A- NBC-The Today Show Hour 3		1										San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
5.1	Normal Line / SPOT (1-2.0)	10/17/16-10/17/16	3	:30	9A- NBC-The Today Show Hour 3		2							2	\$325.00	\$650.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/11/16
6.0	Normal Line / SPOT (2-1.5)	10/11/16-10/11/16	3	:30	10A- San Antonio Living			1						1	\$175.00	\$175.00	San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/7/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
		<i>[Signature]</i>	10/12/16	

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI  
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Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2657922

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**Advertiser** Hurd for Congress-TX-23-R (112053)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/C11C17  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE  
PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
PLS CF - THANKS

**Date Entered** 10/07/16  
**Last Modified** 10/12/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249485  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$10,728.75  
**Net Total** \$60,796.25  
**Sales Tax**

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	93	\$71,525.00
<b>Grand Total:</b>	<b>93</b>	<b>\$71,525.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
7.0	Normal Line / SPOT (2-1.5)	10/12/16-10/12/16	3	:30	10A- San Antonio Living				1					1	\$175.00	\$175.00	San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/7/16
8.0	Revised Line / SPOT (2-1.5)	10/13/16-10/13/16	3	:30	10A- San Antonio Living					1							San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/7/16
8.1	Normal Line / SPOT (2-1.5)	10/13/16-10/13/16	3	:30	10A- San Antonio Living					2				2	\$175.00	\$350.00	San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/11/16
9.0	Revised Line / SPOT (2-1.5)	10/14/16-10/14/16	3	:30	10A- San Antonio Living						1						San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/7/16
9.1	Normal Line / SPOT (2-1.5)	10/14/16-10/14/16	3	:30	10A- San Antonio Living						2			2	\$175.00	\$350.00	San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/11/16
10.0	Revised Line / SPOT (2-1.5)	10/17/16-10/17/16	3	:30	10A- San Antonio Living		1										San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/7/16
10.1	Normal Line / SPOT (2-1.5)	10/17/16-10/17/16	3	:30	10A- San Antonio Living		2							2	\$175.00	\$350.00	San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/11/16
11.0	Normal Line / SPOT (3-1.5)	10/11/16-10/11/16	3	:30	11A- NBC-The Today Show Hour 4			1						1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
12.0	Normal Line / SPOT (3-1.5)	10/12/16-10/12/16	3	:30	11A- NBC-The Today Show Hour 4				1					1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/C11C17  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE  
PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
PLS CF - THANKS

**Date Entered** 10/07/16  
**Last Modified** 10/12/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249485  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
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13.0	Normal Line / SPOT (3-1.5)	10/13/16-10/13/16	3	:30	11A- NBC-The Today Show Hour 4					1				1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
14.0	Normal Line / SPOT (3-1.5)	10/14/16-10/14/16	3	:30	11A- NBC-The Today Show Hour 4						1			1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
15.0	Normal Line / SPOT (3-1.5)	10/17/16-10/17/16	3	:30	11A- NBC-The Today Show Hour 4		1							1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
16.0	Normal Line / SPOT (4-3.0)	10/11/16-10/11/16	3	:30	4P- Judge Judy			1						1	\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
17.0	Normal Line / SPOT (4-3.0)	10/13/16-10/13/16	3	:30	4P- Judge Judy					1				1	\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
18.0	Normal Line / SPOT (4-3.0)	10/14/16-10/14/16	3	:30	4P- Judge Judy						1			1	\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
19.0	Normal Line / SPOT (4-3.0)	10/17/16-10/17/16	3	:30	4P- Judge Judy		1							1	\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
20.0	Normal Line / News (5-1.5)	10/11/16-10/11/16	3	:30	5A- News-News 4 San Antonio Today 5a			1						1	\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
21.0	Normal Line / News (5-1.5)	10/12/16-10/12/16	3	:30	5A- News-News 4 San Antonio Today 5a				1					1	\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
22.0	Normal Line / News (5-1.5)	10/13/16-10/13/16	3	:30	5A- News-News 4 San Antonio Today 5a					1				1	\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

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Date Entered 10/07/16  
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Entered By Kelsey Wilson  
CO-OP No  
Headline # ECR25249485  
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Order Type Normal  
Package Deal  
Commission % 15.00  
Commission \$10,728.75  
Net Total \$60,796.25  
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By Broadcast Month	Spots	Rate
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23.0	Normal Line / News (5-1.5)	10/14/16-10/14/16	3	:30	5A- News-News 4 San Antonio Today Sa						1			1	\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
24.0	Normal Line / News (5-1.5)	10/17/16-10/17/16	3	:30	5A- News-News 4 San Antonio Today Sa	1								1	\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
25.0	Normal Line / News (6-5.0)	10/11/16-10/11/16	1	:30	6A- News-News 4 WOAI at 6a			1						1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16
26.0	Normal Line / News (6-5.0)	10/12/16-10/12/16	1	:30	6A- News-News 4 WOAI at 6a				1					1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16
27.0	Revised Line / News (6-5.0)	10/13/16-10/13/16	1	:30	6A- News-News 4 WOAI at 6a					1							San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16
27.1	Normal Line / News (6-5.0)	10/13/16-10/13/16	1	:30	6A- News-News 4 WOAI at 6a					2				2	\$1,000.00	\$2,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/11/16
28.0	Revised Line / News (6-5.0)	10/14/16-10/14/16	1	:30	6A- News-News 4 WOAI at 6a						1						San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16
28.1	Normal Line / News (6-5.0)	10/14/16-10/14/16	1	:30	6A- News-News 4 WOAI at 6a						2			2	\$1,000.00	\$2,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/11/16
29.0	Revised Line / News (6-5.0)	10/17/16-10/17/16	1	:30	6A- News-News 4 WOAI at 6a	1											San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16

## CONFIRMATION CONTRACT

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29.1	Normal Line / News (6-5.0)	10/17/16-10/17/16	1	:30	6A- News-News 4 WOAI at 6a		2							2	\$1,000.00	\$2,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/11/16
30.0	Normal Line / SPOT (7-3.5)	10/11/16-10/11/16	1	:30	7A- NBC-The Today Show Hour 1 & 2			2						2	\$900.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
31.0	Normal Line / SPOT (7-3.5)	10/12/16-10/12/16	1	:30	7A- NBC-The Today Show Hour 1 & 2				2					2	\$900.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
32.0	Normal Line / SPOT (7-3.5)	10/13/16-10/13/16	1	:30	7A- NBC-The Today Show Hour 1 & 2					2				2	\$900.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
33.0	Normal Line / SPOT (7-3.5)	10/14/16-10/14/16	1	:30	7A- NBC-The Today Show Hour 1 & 2						2			2	\$900.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
34.0	Normal Line / SPOT (7-3.5)	10/17/16-10/17/16	1	:30	7A- NBC-The Today Show Hour 1 & 2		2							2	\$900.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
35.0	Normal Line / News (9-1.0)	10/11/16-10/11/16	3	:30	4:30A- News-News 4 WOAI at 430a			1						1	\$75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
36.0	Normal Line / News (9-1.0)	10/12/16-10/12/16	3	:30	4:30A- News-News 4 WOAI at 430a				1					1	\$75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
37.0	Normal Line / News (9-1.0)	10/13/16-10/13/16	3	:30	4:30A- News-News 4 WOAI at 430a					1				1	\$75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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WOAI  
4335 NW Loop 410  
San Antonio, TX 78229

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 2657922

Schedule Dates 10/11/16-10/17/16  
Advertiser Hurd for Congress-TX-23-R (112053)  
Agency Smart Media Group-Alexandria (6613)  
Product POLITICAL CANDIDATE (ns) (1186)  
Brand Rep/Tx Congress CD-23/Will Hurd (860885)  
Salesperson Millennium/DC, Washington DC (1108)  
Sales Office Millennium Washington DC  
Buyer Name Patricia,Dome,  
Phone/Fax /  
CPE HURT/ORDR/C11C17  
Account Types National/Political Candidate Agency BRD  
Billing Type Weekly/Irregular  
Comments ORDER  
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE  
PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
PLS CF - THANKS

Date Entered 10/07/16  
Last Modified 10/12/16  
Entered By Kelsey Wilson  
CO-OP No  
Headline # ECR25249485  
Demo A35+R  
Order Type Normal  
Package Deal  
Commission % 15.00  
Commission \$10,728.75  
Net Total \$60,796.25  
Sales Tax

## San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Oct. 2016	93	\$71,525.00
<b>Grand Total:</b>	<b>93</b>	<b>\$71,525.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
38.0	Normal Line / News (9-1.0)	10/17/16-10/17/16	3	:30	4:30A- News-News 4 WOAI at 430a	1	1							1	\$75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
39.0	Normal Line / SPOT (10-2.0)	10/15/16-10/15/16	5	:30	6A- NBC-Saturday Today Show							1		1	\$90.00	\$90.00	San Antonio (WOAI)	SATURDAY TODAY SHOW lur	10/7/16
40.0	Normal Line / SPOT (11-2.0)	10/16/16-10/16/16	5	:30	7A- NBC-Sunday Today Show								1	1	\$70.00	\$70.00	San Antonio (WOAI)	SUNDAY TODAY SHOW lur	10/7/16
41.0	Normal Line / SPOT (12-1.5)	10/16/16-10/16/16	5	:30	9A- News-Full Measure with Sharyl Attkisson								1	1	\$115.00	\$115.00	San Antonio (WOAI)	FULL MEASUREWITH SHA lur	10/7/16
42.0	Normal Line / News (13-5.0)	10/11/16-10/11/16	5	:30	5P- News-News 4 WOAI at 5p			1						1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	10/7/16
43.0	Normal Line / News (13-5.0)	10/13/16-10/13/16	5	:30	5P- News-News 4 WOAI at 5p					1				1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	10/7/16
44.0	Normal Line / News (14-4.5)	10/13/16-10/13/16	3	:30	6P- News-News 4 WOAI at 6p					1				1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	10/7/16
45.0	Normal Line / News (14-4.5)	10/14/16-10/14/16	3	:30	6P- News-News 4 WOAI at 6p						1			1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	10/7/16
46.0	Normal Line / News (14-4.5)	10/17/16-10/17/16	3	:30	6P- News-News 4 WOAI at 6p		1							1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	10/7/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/C11C17  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE  
PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
PLS CF - THANKS

**Date Entered** 10/07/16  
**Last Modified** 10/12/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249485  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$10,728.75  
**Net Total** \$60,796.25  
**Sales Tax**

## San Antonio (WOAI)

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Oct. 2016	93	\$71,525.00
<b>Grand Total:</b>	<b>93</b>	<b>\$71,525.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
47.0	Normal Line / News (15-4.5)	10/15/16-10/15/16	5	:30	5P- News-News 4 WOAI at 5p Wknd							1		1	\$300.00	\$300.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO lur	10/7/16
48.0	Normal Line / News (16-3.0)	10/16/16-10/16/16	5	:30	5P- News-News 4 WOAI at 5p Wknd								1	1	\$190.00	\$190.00	San Antonio (WOAI)	NEWS 4WOAI @ 5PM-SUN lur	10/7/16
49.0	Normal Line / SPOT (17-2.0)	10/11/16-10/11/16	3	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon			1						1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
50.0	Normal Line / SPOT (17-2.0)	10/12/16-10/12/16	3	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon				1					1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
51.0	Normal Line / SPOT (17-2.0)	10/13/16-10/13/16	3	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon					1				1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
52.0	Normal Line / SPOT (17-2.0)	10/17/16-10/17/16	3	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon		1							1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
53.0	Normal Line / SPOT (18-3.5)	10/15/16-10/15/16	3	:30	10:30P- NBC-Saturday Night Live							1		1	\$450.00	\$450.00	San Antonio (WOAI)	SATURDAY NIGHT LIVE political	10/7/16
54.0	Normal Line / News (19-3.2)	10/11/16-10/11/16	5	:30	10P- News-News 4 WOAI at 10p			1						1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/7/16
55.0	Normal Line / News (19-3.2)	10/12/16-10/12/16	5	:30	10P- News-News 4 WOAI at 10p				1					1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/7/16

## CONFIRMATION CONTRACT

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**Brand** Rep/Tx Congress CD-23/Will Hurd (860885)  
**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia,Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/C11C17  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments** ORDER  
SEE ALL RATE REVS DONE PER TODD'S GUIDANCE  
PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
PLS CF - THANKS

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**Last Modified** 10/12/16  
**Entered By** Kelsey Wilson  
**CO-OP** No  
**Headline #** ECR25249485  
**Demo** A35+R  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$10,728.75  
**Net Total** \$60,796.25  
**Sales Tax**

## San Antonio (WOAI)

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<b>Grand Total:</b>	<b>93</b>	<b>\$71,525.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
56.0	Normal Line / News (19-3.2)	10/13/16-10/13/16	5	:30	10P- News-News 4 WOAI at 10p					1				1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/7/16
57.0	Normal Line / News (19-3.2)	10/17/16-10/17/16	5	:30	10P- News-News 4 WOAI at 10p		1							1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/7/16
58.0	Normal Line / News (20-3.0)	10/15/16-10/15/16	5	:30	10P- News-News 4 WOAI at 10p Wknd							1		1	\$450.00	\$450.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM-S lur	10/7/16
59.0	Revised Line / News (21-3.9)	10/16/16-10/16/16	5	:30	10:30P- News-News 4 WOAI at 10p Late Run								1				San Antonio (WOAI)	NEWS 4 WOAI @ 10PM-S lur	10/7/16
59.1	Normal Line / News (21-3.9)	10/16/16-10/16/16	5	:30	10:30P- News-News 4 WOAI at 10p Late Run								1	1	\$400.00	\$400.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM-S lur	10/11/16
60.0	Normal Line / SPOT (22-2.1)	10/16/16-10/16/16	5	:30	11P- Sports-News 4 WOAI Sports Sunday Late Run								1	1	\$300.00	\$300.00	San Antonio (WOAI)	NEWS 4 WOAI SPORTS S lur	10/7/16
61.0	Revised Line / SPOT (23-1.5)	10/15/16-10/15/16	5	:30	6P- Good Taste with Tanji Patton								1				San Antonio (WOAI)	GOOD TASTE WITH TANJ lur	10/7/16
61.1	Normal Line / SPOT (23-1.5)	10/15/16-10/15/16	5	:30	6P- Good Taste with Tanji Patton								2	2	\$90.00	\$180.00	San Antonio (WOAI)	GOOD TASTE WITH TANJ lur	10/11/16
63.0	Normal Line / Prime (25-5.0)	10/12/16-10/12/16	3	:30	7P- NBC-Blindspot (Wednesday)				1					1	\$2,800.00	\$2,800.00	San Antonio (WOAI)	BLINDSPOT-NBC political	10/7/16

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**Salesperson** Millennium/DC, Washington DC (1108)  
**Sales Office** Millennium Washington DC  
**Buyer Name** Patricia Dome,  
**Phone/Fax** /  
**CPE** HURT/ORDR/C11C17  
**Account Types** National/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
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PREVTT=18,965 - REVTT=50,185 - ADD=31,220  
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**Date Entered** 10/07/16  
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64.0	Normal Line / Prime (26-8.5)	10/13/16-10/13/16	1	:30	9P- NBC-The Blacklist (Thursday)					1				1	\$3,000.00	\$3,000.00	San Antonio (WOAI)	THE BLACKLIST-NBC non pe	10/7/16
65.0	Normal Line / Prime (27-4.0)	10/14/16-10/14/16	3	:30	8P- NBC-Dateline NBC (Friday)						1			1	\$1,600.00	\$1,600.00	San Antonio (WOAI)	DATLINE-NBC political	10/7/16
66.0	Normal Line / Football (28-17.0)	10/16/16-10/16/16	1	:30	7:17P- Sports-NBC NFL Sunday Night Football								1	1	\$12,000.00	\$12,000.00	San Antonio (WOAI)	HOUSTON/COLTS non pe	10/7/16
67.0	Normal Line / SPOT (29-1.0)	10/12/16-10/12/16	5	:30	3P- Dr Oz				1					1	\$125.00	\$125.00	San Antonio (WOAI)	Dr. Oz lur	10/10/16
68.0	Normal Line / SPOT (29-1.0)	10/13/16-10/13/16	5	:30	3P- Dr Oz					1				1	\$125.00	\$125.00	San Antonio (WOAI)	Dr. Oz lur	10/10/16
69.0	Normal Line / News (13-5.0)	10/14/16-10/14/16	5	:30	5P- News-News 4 WOAI at 5p						1			1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	10/11/16
70.0	Normal Line / SPOT (17-2.0)	10/14/16-10/14/16	3	:30	10:35P- NBC-The Tonight Show with Jimmy Fallon						1			1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/11/16
71.0	Normal Line / News (19-3.2)	10/14/16-10/14/16	5	:30	10P- News-News 4 WOAI at 10p						1			1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/11/16
72.0	Normal Line / Prime (30-0.0)	10/13/16-10/13/16	1	:30	Orbit- [P]NBC-Superstore (Thursday)(Th), [P]NBC-The Good Place (Thursday)(Th)					2				2	\$2,400.00	\$4,800.00	San Antonio (WOAI)	Superstore/Good Place non pe	10/11/16

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73.0	Normal Line / Prime (31-0.0)	10/13/16-10/13/16	3	:30	8P- NBC-Chicago Med (Thursday)					2				2	\$3,800.00	\$7,600.00	San Antonio (WOAI)	Chicago Med political	10/11/16
74.0	Normal Line / Prime (32-0.0)	10/14/16-10/14/16	3	:30	7P- NBC-Caught On Camera with Nick Cannon (Friday)						2			2	\$1,200.00	\$2,400.00	San Antonio (WOAI)	Caught on Camera political	10/11/16
75.0	Normal Line / News (13-5.0)	10/17/16-10/17/16	5	:30	5P- News-News 4 WOAI at 5p		1							1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	10/11/16
76.0	Normal Line / SPOT (33-0.0)	10/16/16-10/16/16	3	:30	6:30A- 50 Plus Prime								1	1	\$50.00	\$50.00	San Antonio (WOAI)	50 Plus Prime political	10/12/16

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